

Category	Exceeds	Meets	Does Not Meet	Points
Role as Buyer or Seller of Crates of Apples	Actively participates in all apple crate exchange rounds 5 4	Moderately participates in apple crate exchange rounds. 3 2	Fails to participate in apple crate exchange rounds. 1 0	
	Maintains a strong buying/selling strategy. 5 4	Maintains a buying/selling strategy. 3 2	Lacks a buying/selling strategy. 1 0	
	Records sale results accurately with no errors 5 4	Records sales transactions with few errors 3 2	Records sales transactions with many errors. 1 0	
	Communicates/Adapts well with all personalities 5 4	Communicates with different personalities 3 2	Little or no attempt to communicate with different personalities. 1 0	
Part I Score				
Supply/Demand Schedules	Accurately charts supply transactions at all price points for all buying/selling rounds. 5 4	Charts supply transactions at all price points for all buying/selling rounds with few errors. 3 2	Charts supply transactions at all price points for all buying/selling rounds with many errors. 1 0	
	Accurately charts demand transactions at all price points for all buying/selling rounds. 5 4	Charts demand transactions at all price points for all buying/selling rounds with few errors. 3 2	Charts demand transactions at all price points for all buying/selling rounds with many errors. 1 0	
Supply/Demand Curves	Supply Curve accurately represents supply levels in all buying/selling rounds. 5 4	Supply Curve moderately represents supply levels in all buying/selling rounds. 3 2	Supply Curve poorly represents supply levels in all buying/selling rounds. 1 0	
	Demand Curve accurately represents demand levels in all buying/selling rounds. 5 4	Demand Curve moderately represents demand levels in all buying/selling rounds. 3 2	Demand Curve poorly represents demand levels in all buying/selling rounds. 1 0	
Part II Score				
Estimated Equilibrium Points	Estimated equilibrium price is accurately labeled and represented in all buying/selling rounds. 5 4	Estimated equilibrium price is labeled and represented in most buying/selling rounds. 3 2	Estimated equilibrium price is poorly labeled and represented in buying/selling rounds. 1 0	
	Estimated equilibrium quantity is accurately labeled and represented in all buying/selling rounds. 5 4	Estimated equilibrium quantity is labeled and represented in most buying/selling rounds. 3 2	Estimated equilibrium quantity is poorly labeled and represented in buying/selling rounds. 1 0	
	Surplus and Shortage levels are clearly visible within graphs in all buying/selling rounds. 5 4	Surplus and Shortages levels are mostly visible within graphs in buying/selling rounds. 3 2	Surplus and Shortages levels are unclear within graphs in buying/selling rounds. 1 0	
Part III Score				
References	Clearly labels all Microsoft Excel charts and graphs for all buying/selling rounds. 5 4	Labels all Microsoft Excel charts and graphs for buying selling rounds. 3 2	Poorly labels Microsoft Excel charts and graphs for buying/selling rounds. 1 0	
Spelling and Grammar	Zero spelling and grammatical errors that distract reader or comprehension of information. 5 4	Few spelling and grammatical error that distract reader or limit comprehension of information 3 2	Many spelling and grammatical error that distract reader and has a negatively affect on comprehension of information 1 0	
Part V Score				

Student Last Name: _____ First Name _____ Total Points: _____

College Business – Big Apple Anchor – Grading Rubric